The New Hampshire School Administrators Association, in coordination with the American Association of School Administrators, has announced that Ms. Kathleen Murphy is the New Hampshire Superintendent of the Year for 2017. Ms. Murphy, Superintendent of Schools for the Hampton School District (SAU #90), received a special award during the AASA National Conference on Education in New Orleans, LA, in March 2017.

Kathleen was selected for this honor by a panel of her peers and from a distinguished group of nominees. Commissioner Virginia Barry said, “Kathleen's work as a superintendent has been outstanding. Her work as a leader in early childhood education, as well as her work leading a STEM initiative, has helped educators and community members recognize the importance of preparing students for the 21st Century. Additionally, her work as a governor-appointed commissioner to support our veterans' children in schools has helped leaders, educators, and community members better understand the importance of supporting transition in the lives of our nation’s service members.”

Virginia Bridle of the Hampton School Board stated, “When Kathleen Murphy became superintendent of SAU 90 in November 2010, she was chosen because of her enthusiasm, clear planning ability, and her expertise in the superintendent’s job and responsibilities. Kathleen went to work immediately to make SAU 90 a reality. She established a lean operating office, created and guided a leadership team, and inspired faculty to be reenergized and created a ‘what is best for children’ attitude.”

Yvonne Goldsberry, president of the Endowment for Health noted, “Kathleen has served as a member of the Board of Directors for the Endowment for Health since 2012 and as chairwoman of our Program Committee since 2014. She was recruited to the Board of Directors because of her statewide leadership and extensive knowledge of pressing educational issues facing our State, having served as a senior administrator within the New Hampshire Department of Education... Her passion for children’s issues helps focus our work and align our investments for the greatest impact.”

(continued on page 2)
Kathleen’s educational background includes a Bachelor of Science Degree from Plymouth State College, a Master of Arts Degree from Rivier College and a Certificate of Advanced Graduate Studies from the University of New Hampshire.

Kathleen began her career in educational leadership as an elementary and middle school principal in Candia and Derry, N.H., school districts. She also served as an assistant superintendent/instructional supervisor in Derry and Nashua, N.H., before moving on to be superintendent of schools in Newmarket, N.H., Kathleen took a superintendent hiatus and became the director for division of instruction for the New Hampshire Department of Education for several years before assuming the position of superintendent of schools for Hampton, N.H. in 2011, a role she remains in today.

Kathleen is the commissioner for the New Hampshire Military Interstate Children’s Compact Commission, serves on the NESDEC Board of Directors, past chair of the Southeast Regional Superintendents, chair of the Program Subcommittee for the Endowment for Health Board of Directors, a member of the Seacoast Learning Collaborative Governing Board and the Statewide Children’s Behavioral Health Strategic Planning Committee.

Kathleen lives in Chester, N.H., with her husband Tom, an engineer for Raytheon, and is quite active in her community. She enjoys cross-country skiing and snowshoeing, and is a devoted mother and grandmother.

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**In this issue…**

Welcome to NHSAA’s spring newsletter!

Inside this issue you will read about our 2017 Superintendent of the Year, Ms. Kathleen Murphy, read about our Outstanding Service Award winner, Mrs. Karen Burnell, and read about some of the highlights from our 30th annual Christa McAuliffe Technology Conference,

You will also see our regular features, which include Carl’s Executive Director’s message; our professional development schedule for the 2017-2018 school year; information on AASA; and NHSAA’s staff and Executive Board member contact information.
Champions for Children
Our guiding principles are to...

- Champion efforts designed to successfully provide for the needs of all children.
- Effectively advocate for an equitable and comprehensive public education for all children, where they may reside.
- Take every opportunity to assert and defend the idea that public education is a public good and that it is essential to our democracy and economy.
- Promote the development and sharing of effective leadership and educational practices that ensure the prudent stewardship of public resources.
- Lead in providing timely and substantive learning opportunities to educators in New Hampshire and New England.
- Build NHSAA into a highly productive organization that consistently seeks new ways to identify and meet members’ needs.

**NHSAA 2016-2017 EXECUTIVE BOARD**

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<thead>
<tr>
<th>Position</th>
<th>Name</th>
<th>Phone</th>
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</thead>
<tbody>
<tr>
<td>President</td>
<td>Dr. Dean Cascadden</td>
<td>224-4728</td>
</tr>
<tr>
<td>President-Elect</td>
<td>Ms. Terri Forsten</td>
<td>225-0811</td>
</tr>
<tr>
<td>Vice-President</td>
<td>Ms. Jeni Mosca</td>
<td>692-4450</td>
</tr>
<tr>
<td>Past President</td>
<td>Dr. Charles Littlefield</td>
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**DIRECTORS**

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<tr>
<td>2017</td>
<td>Dr. Brendan Minnihan</td>
<td>524-5710</td>
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<tr>
<td>2018</td>
<td>Mr. Paul Bousquet</td>
<td>466-3632</td>
</tr>
<tr>
<td>2019</td>
<td>Dr. Lorraine Tacconi-Moore</td>
<td>428-3269</td>
</tr>
<tr>
<td>2020</td>
<td>Mr. Pierre Couture</td>
<td>444-3925</td>
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**REGIONAL CHAIRPERSONS**

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<tbody>
<tr>
<td>South East</td>
<td>Mrs. Gail Kushner</td>
<td>664-2715</td>
</tr>
<tr>
<td>South Central</td>
<td>Dr. Chip McGee</td>
<td>472-3755</td>
</tr>
<tr>
<td>South West</td>
<td>Mr. Russell Holden</td>
<td>763-4627</td>
</tr>
<tr>
<td>Lakes Region</td>
<td>Ms. Kathleen Cuddy-Egbert</td>
<td>569-1658</td>
</tr>
<tr>
<td>North Country</td>
<td>Ms. Corinne Cascadden</td>
<td>752-6500</td>
</tr>
</tbody>
</table>

**Executive Director/Treasurer**

Dr. Carl M. Ladd
email: carl@nhsaa.org

**NHSAA**
Bow Brook Place
46 Donovan Street, Suite 3
Concord, NH  03301

Telephone:  603-225-3230
Fax:  603-225-3225
www.nhsaa.org

**Office Staff**

Bernice Toscano, Office Manager
email: bernice@nhsaa.org

Jennifer Mensah, Event Coordinator
email: jennifer@nhsaa.org

Mallorie Blevins, Office Assistant
email: mallorie@nhsaa.org

**Special Education Support Center Director**

Jennifer Pomykato
email: jennp@nhsaa.org
Executive Director’s Message
By Dr. Carl M. Ladd

Lately I find that I spend a great deal of time reflecting on the role of public education and our collective responsibility as leaders. The research is clear regarding the importance of the leader in shaping the discussion and the course a school or district takes toward continuous improvement. This can be a daunting task, however, especially if there are both internal and external forces present that are determined to derail us from that course.

The heart of leadership, then, becomes building relationships with others and making connections. It involves a willingness on the part of us as leaders to exercise our humanity on behalf of others. It also involves willingness on our part to examine our own humanity – our principles and values – and determine what core beliefs we hold. As a very wise colleague recently described, leadership is a triangle made up of principles, credibility, and trust. If these are not acting in concert, or if any are absent, truly effective leadership is not possible.

As leaders, it is imperative that we have a set of core beliefs – or principles – that we rely upon in our decision-making. Without these beliefs firmly in place, we can be tossed about like a ship at sea in a storm with no anchor. Kouzes and Posner, two esteemed authors who have written extensively about leadership in business and education, wrote about this in their book, Leadership and Challenge (2002), and I have never forgotten this particular quote: “[L]eaders are supposed to stand up for their beliefs, so they’d better have some beliefs to stand up for” (p.14). This seems especially timely now, as we are constantly being rocked by forces that would disregard and dismantle the role of public education in our local communities.

Reaffirming our own inner values is a reflective exercise that we should undertake, because at some point in our career we have been, and likely will be, faced with issues and dilemmas that have no easy right or wrong answer – that are right and right rather than right and wrong. What do we do then? As Joseph Badaracco, another of my favorite authors on leadership, wrote in the Harvard Business Review a few years ago, “We form our character in defining moments because we commit to irreversible courses of action that shape our personal and professional identities” (2002, p. 91). Our actions and decisions then become the outward signs of our inner values.

The most effective leaders I have seen are those who set the example and then model it for those around them. When leaders fail to do this, for whatever reason, people lose faith in them and do not trust the message – or the messenger. The simple axiom, “Actions speak louder than words”, is an absolute truism. We all know that trust and credibility cannot be conferred upon someone based on title or position, but are earned over time based on experience and example.

As I think about the district and school leaders across the state with whom I have the great fortune to work and to learn, and I reflect upon the challenges that we are faced with in public education today, I am amazed and awed by the principled and thoughtful leadership that is exhibited every day and in countless ways. Regardless of the challenges we may face ahead, both individually and collectively, I never doubt our ability to meet them with leadership based on sound principles, credibility, and trust.

From everyone in our office, we would like to thank everyone for your support as we continue our efforts on behalf of you, our members, and all of New Hampshire’s children, citizens, and public education.

As always, I look forward to your comments and feedback (carl@nhsaa.org).

Take care,

Carl

NHSAA is now on Facebook! ‘Like’ our page for the latest NHSAA news and information!

www.facebook.com/NHSchoolAdminAssoc/
The New Hampshire School Administrators Association (NHSAA) is pleased to announce Mrs. Karen Burnell, Business Administrator for the Hudson School District, SAU #81, as the 2017 Outstanding Service Award winner.

Karen has over thirty-five years of experience in municipal finance, starting in the town of Hudson as the town accountant. Her career with the Hudson School District began in 1985 as the district accountant. She advanced to become the finance director, and in July of 2010 was promoted to business administrator.

Phyllis Schlichter, Ph.D., interim superintendent of the Hudson School District stated, “Karen has often served as a mentor to SAU employees and district administrators who are charged with developing a fiscally responsible budget that can be defended to community stakeholders. Teamwork is at the heart of her efforts within the district.”

Lawrence Russell, Jr., director of special services in SAU #81, remarked, “Karen is able to answer any question or find the answer to any complex problem that interferes with the effort to improve the instruction process in our district. Karen researches ways to make the Board of Education’s and superintendent’s vision for improving instruction a reality and then put a plan in place that produces that outcome.”

Mary Wilson, SAU #81’s assistant superintendent for curriculum and instruction, commented, “Mrs. Burnell is always available to consult with our policies, RSAs and Rules for State of New Hampshire. Her extensive knowledge has helped in more than one difficult situation. She is always putting the learning of the Hudson community first, she has been instrumental in finding ways to fund critical and necessary programs of supports for students and their families. She is the finest Business Administrator I have had the pleasure of knowing!”

Karen lives in Hudson with her husband David. Her daughter Heather, and her son Timothy live in Hudson as well, with their families.

All members of the New Hampshire School Administrators Association join in congratulating Karen on her outstanding leadership and work on behalf of SAU #81 and the state of New Hampshire.
NHSAA LIST-SERVE FOR MEMBERS

NHSAA, with the assistance of Lawson, Persson & Weldon-Francke, P.C., offers the NHSAA List-Serve. The purposes of the “NHSAA List-Serve” are to:

1. Provide members with prompt, efficient notification via email of matters of interest such as proposed rules and legislation, court decisions, and administrative rulings.

2. Provide members with notices via email of NHSAA activities such as meeting seminars and other announcements.

3. Provide members with the means to have group discussions via email on matters of mutual interest.

If you are a member of NHSAA and are interested in being part of the service, or, if you would like a copy of the list’s operating procedures, please contact Carl Ladd at (603) 225-3230, or carl@nhsaa.org.

Membership Corner

As a regular feature in the Champions for Children newsletter, we would like to share any appropriate news about members in order to promote networking, communications, and friendship.

Please feel free to call us at (603) 225-3230 and share some information for the next issue. We are interested in job changes, names of new central office administrators, special recognitions, or personnel news you would like to share.

NHSAA Mentors

If any member would like to be an information mentor to a new school administrator during the next year, please contact Carl at (603) 225-3230 or carl@nhsaa.org, or contact your regional chair (see page 3 for listings).
Christa McAuliffe Technology Conference
2016 Highlights

The 30th Annual Christa McAuliffe Technology Conference was held from Monday, November 28 to Thursday, December 1, 2016 at the Radisson Hotel and Expo Center in Manchester, New Hampshire.

The Christa McAuliffe Technology Conference highlights the sharing of successful teaching and learning strategies that integrate technology resources among educators. The conference serves as a forum for exchanging technology-based success stories, integration tips, instructional strategies, technical solutions, and management techniques that really work in the learning environment. Based upon the concept of collegial sharing, the primary focus is on what is possible with the resources we have available today. The conference also provides an opportunity to investigate new and emerging technologies.

Keynote Speakers:

George Couros is a leading educator in the area of innovative leadership, teaching, and learning. He has worked at all levels (K-12) as a teacher and technology facilitator, as well as school and district administrator. He speaks on the topic of innovative student learning and engagement and has worked with schools and organizations around the globe. George is the author of *The Innovator’s Mindset: Empower Learning, Unleash Talent, and Lead a Culture of Creativity* and the creator of ConnectedPrincipals.com, an initiative that brings educators and leaders together from around the world to create powerful learning opportunities for students. His belief that meaningful change happens when you first connect to people’s hearts is modeled in his writing and speaking. George holds bachelor of education and science degrees from the University of Saskatchewan and a masters of education in curriculum and instruction from the University of Phoenix. Visit the ConnectedPrincipals website at: connectedprincipals.com and subscribe to George’s blog, The Principal of Change at: georgecouros.ca/blog/.

Jenifer Fox is an international award-winning author, public speaker, and a recognized leader of the Strengths Movement. Jenifer created cutting edge strengths curriculum for youth utilizing technology and integrated media. She bases her claims on her lifetime experience working with young people (25 years, with 16 as a school principal) and states that if we are to do one thing that will truly prepare children to face the future with confidence and success it is to develop their strengths. Her message is straightforward. Education as we know it today is heading toward obsolescence. In order for young people to be successful in the future, educators will need to know what energizes their students, what keeps their interests, what their contribution is going to be, and what they have to offer to relationships with others. Developing students’ strengths will be as important as understanding technology. Jenifer is currently the Founding Head of School at The Delta School located in Wilson, Arkansas. Jenifer holds a bachelor’s degree in education from the University of Wisconsin-Madison, a Master of Arts degree from Middlebury College’s Bread Loaf School of English, and a master of education from Harvard University. For more information about The Delta School visit their website at: thedeltaschool.org and visit Jenifer’s website at: www.jeniferfox.com.
Paul Reynolds is the CEO and Co-Founder of FableVision, which creates and distributes original educational media, mobile games, and apps designed to move the world to a better place. As CEO, Paul also oversees the company’s K12 ed tech publishing group FableVision Learning, as well as The Reynolds Center for Teaching, Learning, and Creativity (TLC). Under the Reynolds TLC banner, Paul has been instrumental in the development of a digital fabrication software tool for the Fab@School Project that is designed to lower the on-ramp to a meaningful FabLab experience in elementary and middle schools. Paul’s most recent book collaborations with his twin brother Peter include Going Places, a picture book about creativity and engineering and a STEM-meets-Arts (STEAM) early chapter book series called Sydney & Simon that includes Full STEAM Ahead! and Go Green! When he is not entrenched in all things FableVision, Paul teaches digital media production at Boston College, where he serves as adjunct faculty. More information about The Reynolds Center for Teaching, Learning, and Creativity is located at: www.reynoldstlc.org and the FableVision website at: http://www.fablevision.com.

Participant Favorites:

During the Teacher Showcases, teacher gathered to share their successful strategies integrating technology in learning experiences that engage and empower students. The Student Showcase, in which students demonstrated ways in which they have integrated technology in activities and projects, was also a huge success amongst attendees. Participants thoroughly enjoyed the MakerSpace displays in the Expo Center that were designed to inform attendees of the potential of “making/hands-on” learning in the classroom.

Top left: CMTC celebrates 30 years!
Top right: Thursday’s student STEAM showcase
Bottom left: MakerSpace: Makey Makey
Bottom right: North Reading Digital Learning Change Team student STEAM showcase
New Hampshire School Administrators Association

Serving New Hampshire’s educational leaders and children since 1941

Professional Development Program

2017-2018

Contents: √ Schedule and Program Descriptions √ Season Ticket Registration √ Individual Program Registration Form

*NHSSA is working every day to be New Hampshire’s leading provider of high quality professional development to educators.*

Programs and registration available online at [www.nhsaa.org](http://www.nhsaa.org)
New Hampshire School Administrators Association
Professional Development Schedule
2017 - 2018

All sessions begin with an 8:00 a.m. registration
Full-day programs run from 8:30 a.m. – 3:00 p.m. and
half-day programs run as posted

1,2) August 15 & 16, 2017 – Tuesday and Wednesday – Holiday Inn – Concord, NH
“8th Annual NHSAA Collective Bargaining Retreat for Management” (Attendance is open only to eligible members of NHSAA and their invited guests.)
Presenters: NH’s Top Attorneys, Experts in Health Care, and Featured Speakers

In response to member requests, NHSAA will be offering its eighth annual “Collective Bargaining Retreat for Management” two-day workshop designed to provide system administrators an opportunity to learn together and share best practices in advance of beginning bargaining efforts. Day one will focus specifically on “Collective Bargaining 101”, with topics to include: permissive and prohibited items, ground rules, bargaining strategies and techniques, and selling agreements – do’s and don’ts. Day two will cover more in-depth topics to include: an update on new law changes and hearing decisions, a discussion on health care practices, impact of Affordable Health Care, local experiences with reducing costs for health insurance, status of retirement system changes, creative new strategies for bargaining, early retirement strategies, RIF-ing, CBA limits of school days and hours, teacher evaluation as part of CBA and more.

3) September 18, 2017 – Monday – Grappone Conference Center – Concord, NH
“2017 Best Practices Conference on Student Behavioral Health”
Presenters: Experts in Behavioral Health, NH Practitioners, NH Department of Education, NH Attorneys, and Featured Speakers

This second annual conference is in response to a growing need from member districts to address critical issues relating to students’ behavioral health (including mental health, at-risk behaviors, and substance abuse) at all age levels. This program will focus on providing in-depth information and practical policies and strategies for schools and districts addressing the areas of suicide prevention and opioid addiction, as well as best practices and intervention strategies to positively impact students’ behavioral health. The target audience includes superintendents, central office leaders, building leaders, counselors, nurses, and health and classroom teachers.
September 25 & 26, 2017 – Monday & Tuesday – Grappone Conference Center – Concord, NH
“2017 Best Practices Conference on Curriculum, Instruction, and Assessment in NH”

Presenters: NH Educators and Featured Speakers

Co-sponsored by the New Hampshire Department of Education, New Hampshire School Administrators Association (NHSAA) and 2 Revolutions, this conference will provide an in-depth update on the current status of competency-based learning, curriculum development and its implementation in New Hampshire schools, along with outstanding assessment practices. This year, in our continuing effort to assist district leaders and their schools as they move to a competency-based learning system, we are going to model the experiential and applied learning expected in such a system - collaboration, creativity, educator agency and frequent formative assessment as a driver of process. Participants are encouraged to bring a team of educators to engage in a hands-on, in-depth opportunity to shape their district’s curriculum, instruction, and assessment plans with support and expertise from NH educators and national experts.

October 4, 2017 – Wednesday – Grappone Conference Center – Concord, NH
“The Annual Bradley F. Kidder Educational Law Conference”

Presenters: New Hampshire School Attorneys

New Hampshire’s top school attorneys will highlight new developments in school law on the topics of new laws, collective bargaining, privacy, use of media, school finance, personnel, special education, and more. This workshop is sponsored annually by the New Hampshire School Administrators Association (NHSAA), the New Hampshire Council of School Attorneys (NHCSA), and the New Hampshire School Boards Association (NHSBA).

October 30 & 31, 2017 – Monday & Tuesday – Grappone Conference Center – Concord, NH

Presenters: Members of NHSAA and NHASBO, NH Department of Revenue Administration, Practitioners, Attorneys, Auditors, and more

Our annual two-day statewide work session sponsored by the New Hampshire School Administrators Association (NHSAA) and the New Hampshire Association of School Business Officials (NHASBO) includes presentations on new developments in collective bargaining, state law, auditing requirements, data collection, state financing practices, school safety, lease purchases, Department of Revenue Administration, federal funding, and the sharing of successful “Best Practices.” This program will feature a detailed discussion of educational funding for fiscal year 2018 and beyond, an update on state policy issues, and an opportunity to visit with leading exhibitors.
November 28-30, 2017 – Tues., Wed. & Thurs. – Radisson Hotel – Manchester, NH
“31st Annual Christa McAuliffe Technology Conference”

New England’s largest technology in education conference includes nearly 200 concurrent sessions focusing on the use of technology in all aspects of education. In addition, approximately 90 exhibitors from across the country will showcase their latest products and services. The New Hampshire School Administrators Association (NHSAA) and the New Hampshire Affiliate of the International Society for Technology in Education (NHSTE), in collaboration with the New Hampshire School Library Media Association (NHSLMA), sponsor this three-day event. As of this printing, this year’s nationally recognized keynote speakers will be: Adam Bellow and Steve Dembo. Don’t miss this great event! Visit www.nhcmtc.org for more detailed information.

February 5, 2018 – 8:00-11:30 a.m. – Monday – Holiday Inn – Concord, NH
“Legislative Review, Part One – 2017-2018” – **1/2 Day Program**
(Attendance is open only to eligible members of NHSAA and their invited guests.)

Presenters: State Elected Officials

A half-day program designed to inform members of critical new legislative issues being considered in the new session of the 2018 Legislature, meet legislative leaders, share new research, discuss member issues, and review legislation on the web.

March 12, 2018 – Monday – Holiday Inn – Concord, NH
“2018 Best Practices Conference on Personnel Leadership”

Presenters: NH Educators, State Agency Leaders, Attorneys, and Practitioners

An important annual session for leaders in personnel management that includes presentations of best practices in developing, supervising, compensating, evaluating, hiring, and discharging of employees. Presentations will center on new developments in state law and regulations and the sharing of successful strategies, policies, and practices.

March 26, 2018 – 8:00-11:30 a.m. – Monday – Holiday Inn – Concord, NH
“Legislative Review, Part Two – 2017-2018” – **1/2 Day Program**
(Attendance is open only to eligible members of NHSAA and their invited guests.)

Presenters: NHSAA Staff and Members

A half-day program designed to inform members of critical new legislative issues being considered in the new session of the 2018 Legislature, discuss NHSAA positions, and plan strategies.

Please note: Registration fees are non-refundable and subject to regular billing unless WRITTEN cancellation is received at least 7 days prior to the event.

See next page for season ticket information.

Please visit our website at www.nhsaa.org or contact the NHSAA office for more information.
The 2017-2018 NHSAA Season Ticket

The 2017-2018 Season Ticket provides an opportunity for you to attend **ALL** of the 12 full-day professional development opportunities **PLUS** two half-day information sessions. All sessions include coffee, continental breakfast, and conference materials. Full-day sessions also include lunch. Each Season Ticket is the equivalent of 1 seat at each of the sessions offered in this program. This represents a unique and valuable way to deliver timely, high-quality professional development to your administrative team and potential future leaders.

### 2017-2018 Season Ticket Costs are:

- **$1,850 for one ticket**
  (1 seat at each of the different sessions offered – a savings of $165 over regular ticket purchases)

- **$3,700 for two tickets**
  (2 seats at each of the different sessions offered – a savings of $330 over the regular ticket purchases)

- **$1,750 each for three or more tickets**
  (3+ seats at each of the different sessions offered – a savings of $795+ over the regular ticket purchases)

### 2017-2018 NHSAA Season Ticket Registration Form

SAU #_____ (if applicable)  
Purchase order number: __________________________

Name of person ordering: __________________________  
Email: __________________________

Billing Address: __________________________

Please Note: Each season ticket holder will receive a letter of confirmation and an invoice. In order to ease the record keeping process, to promote accurate registration counts, and to allow for personalized nametags, participants are requested to register for each conference individually when it is advertised.

Cost of NHSAA Season Tickets:

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<td>$1,850.00</td>
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<td>2 tickets</td>
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<td>Additional tickets (3+)</td>
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Total Number of Tickets________  
Amount Due $_____________

**Please Mail or Fax the Registration Form to:**

NHSAA  
46 Donovan Street, Suite 3  
Concord, NH 03301  
Fax: 603-225-3225
Individual Program Registration Form
2017-2018

(Please use a separate form for each person attending. Copy as necessary.)

* Please note: This form and its pricing do NOT apply to the Christa McAuliffe Technology Conference. *

Title of Conference:______________________________

Date(s) Attending:________________________________

Name:_________________________________________ Position:____________________

SAU#:______District/School:__________________________

Address:_________________________________________________________________

City:________________________________ State:_____ Zip:____________________

Phone:________________________ Email:____________________________

Cost: $150.00 – Full-Day Conference per person
$280.00 – Two-Day Conference per person
$85.00 – Half-Day Conference per person (applicable to conferences 12 and 14 only)

Please note: Registration fees are non-refundable and subject to regular billing unless WRITTEN cancellation is received at least 7 days prior to the event.

Billing Instructions: ___ A Check Is Enclosed
(Please check one) ___ Apply Season Ticket
___ Bill District

Please fax or mail this form to:

NHSAA
46 Donovan Street, Suite 3
Concord, NH 03301
Fax: 603-225-3225

Register online for a season ticket or an individual session at:
www.nhsaa.org
NHSAA Membership Support Services

The New Hampshire School Administrators Association offers its member districts the following three categories of high-quality, timely, and economical services.

★ Educational Facility Planning…
- Conduct an assessment of educational facilities
- Review and analyze prior facility and/or program studies
- Complete “Educational Specifications”
- Perform other facility/educational related studies
- Develop profile of number and type of rooms or spaces needed to accommodate enrollment growth and program needs

★ Educational Consulting Services…
- Complete an organizational study
- Assess staffing needs
- Evaluate program offerings
- Other services as required by members

★ District-Based Professional Development…

Workshops on:
- “Learning Styles”
- “The Purposes of Education”
- “Evaluation/Assessment Perspectives”
- “The Art and Science of Leadership”

Work sessions can be designed to meet time constraints, ranging from a keynote address to a two-hour after school session to a multi-day institute or retreat. Special programs can be arranged on topics related to technology or other areas of interest.

All revenue generated from services supports the work and mission of NHSAA. Additionally, a consultant team will be tailored to meet your needs and will include the executive director of NHSAA and educational experts. Please feel free to contact Carl at (603) 225-3230 or email at carl@nhsaa.org.

Interim Administrators Needed

We often receive requests for the names of individuals willing to serve as interim administrators (central office & building level). If you are interested or know of a good person to recommend, call (603) 225-3230 or email a resumé to carl@nhsaa.org.

Change of Contact Information?

Be sure to notify us of any changes in your contact information, including address, phone numbers, and email address. Contact us at (603) 225-3230, or email bernice@nhsaa.org or mallorie@nhsaa.org.

Thank You to Our 2016-2017 Business Affiliates

It is through their special contributions that we are able to offer high-quality professional development to educators throughout our region. Members are encouraged to acknowledge appreciation at the next opportunity.

***BeneFACTORS***
Blackboard, Inc., Sales Team
(800) 424-9299
Criteria Furniture & Equipment, Donald Wilson
(603) 926-4444
HealthTrust, Inc., Darlene Simmons
(603) 230-3327
Honeywell International, Inc., Jim Lucy
(603) 433-2758
Lifetouch, Micah Martzke
(802) 229-0299
NH School Health Care Coalition, Lisa Duquette
(800) 562-5254
Primex3, Ty Gagne
(603) 225-2841
SmartEDU, Inc., Thong Phamduy
(978) 459-1241

***SPONSORS***
Cafe Services Inc., Bill Von Zandt
(603) 437-0200
Energy Efficient Investments, Inc., Thomas LoPizzo
(603) 423-6000
Lawson, Persson & Weldon-Francke, P.C., Edward Lawson
(603) 528-0036
Liberty Mutual, Scott Anderson
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